



## DROPSHIPPING PARTNER PROGRAM

**YOU SELL.  
WE PREPARE.  
WE SHIP.**

Your store remains the seller and primary customer-facing contact. HSB checks, prepares and ships each confirmed order from Nepal.

Accessible bowl designs, transparent unit pricing by size and one agreed operating process for repeat orders.



**5**

DROPSHIPPING DESIGNS

**10-28 · 35**

CM CORE + SPECIAL FORMAT

**€200**

STANDARD MERCHANDISE  
MINIMUM

**5% DISCOUNT**

FROM €500

**10% DISCOUNT**

FROM €1,000

**15% DISCOUNT**

FROM €2,000

### DROPSHIPPING EXCEPTION

Orders below €200 can be accepted under a partner agreement defined in advance.

**WHATSAPP · +977 981 899 0784**

01 · SELECTED RANGE

THREE EVERYDAY DESIGNS.

Selected unit list prices, rounded to the nearest euro, before discounts and shipping. Additional sizes are available within each stated range; 7 Metal also has a separate 35 cm format.

5% DISCOUNT

FROM €500

10% DISCOUNT

FROM €1,000

15% DISCOUNT

FROM €2,000

10-28 CM · 35 CM: €221

HSB\_7M\_LD\_[SIZE]

7 METAL

LIST PRICE / UNIT

|       |     |       |      |
|-------|-----|-------|------|
| 10 CM | €14 | 18 CM | €49  |
| 12 CM | €21 | 20 CM | €56  |
| 14 CM | €29 | 24 CM | €81  |
| 16 CM | €38 | 28 CM | €111 |

12-28 CM

HSB\_7M\_DTD\_[SIZE]

PATINATED

LIST PRICE / UNIT

|       |     |       |      |
|-------|-----|-------|------|
| 10 CM | N/A | 18 CM | €49  |
| 12 CM | €21 | 20 CM | €56  |
| 14 CM | €29 | 24 CM | €81  |
| 16 CM | €38 | 28 CM | €111 |

10-28 CM

HSB\_7M\_EC\_[SIZE]

CARVED

LIST PRICE / UNIT

|       |     |       |      |
|-------|-----|-------|------|
| 10 CM | €16 | 18 CM | €56  |
| 12 CM | €23 | 20 CM | €64  |
| 14 CM | €34 | 24 CM | €92  |
| 16 CM | €44 | 28 CM | €127 |

01 · SELECTED RANGE

TWO DISTINCTIVE DESIGNS.

Selected unit list prices, rounded to the nearest euro, before volume discounts and shipping.  
Specialist artisan collections are outside this programme.

|             |              |              |
|-------------|--------------|--------------|
| 5% DISCOUNT | 10% DISCOUNT | 15% DISCOUNT |
| FROM €500   | FROM €1,000  | FROM €2,000  |

| <div> </div> <div>12-28 CM</div> <div>TKR_PTN_[SIZE]</div> | PATAN |     | LIST PRICE / UNIT |      |
|------------------------------------------------------------|-------|-----|-------------------|------|
|                                                            | 10 CM | N/A | 18 CM             | €46  |
|                                                            | 12 CM | €20 | 20 CM             | €61  |
|                                                            | 14 CM | €26 | 24 CM             | €99  |
|                                                            | 16 CM | €36 | 28 CM             | €151 |

| <div> </div> <div>10-28 CM</div> <div>HSB_7M_SMB_[SIZE]</div> | SUN MOON BLACK |     | LIST PRICE / UNIT |      |
|---------------------------------------------------------------|----------------|-----|-------------------|------|
|                                                               | 10 CM          | €20 | 18 CM             | €75  |
|                                                               | 12 CM          | €31 | 20 CM             | €86  |
|                                                               | 14 CM          | €45 | 24 CM             | €124 |
|                                                               | 16 CM          | €59 | 28 CM             | €171 |

+10%

PRECISE MUSICAL NOTE SELECTION

Where offered and confirmed before the order.

PROGRAM SCOPE

The first dropshipping range stays focused on accessible, repeatable designs up to Sun Moon Black. OM Sajan, Full Moon, Sunya and other specialist artisan collections are outside this programme.

## 02 · HOW THE PARTNERSHIP WORKS

# ONE SALE. THREE ROLES. DIRECT DELIVERY.

Your store owns the customer relationship. HSB fulfils each confirmed order from Nepal.



## EXAMPLE · ONE 16 CM PATAN ORDER

Repeat for every confirmed sale.



| SELLER & BILLING                                                                                                                          | IN THE PARCEL                                                                                    | BELOW €200                                           |
|-------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|------------------------------------------------------|
| Your store invoices and supports the customer. HSB invoices your business for the confirmed HSB order.                                    | No HSB commercial invoice is sent to the customer. Neutral presentation is agreed before launch. | Accepted only under partner terms agreed in advance. |
| Shipping, duties and destination taxes are confirmed separately. Custom inserts or complex branded packaging are not included by default. |                                                                                                  |                                                      |

ESSENTIALS · PRICING · ORDER

## COMPLETE YOUR SELECTION.

Accessories are ordered individually. Displayed prices are rounded to the nearest euro; exact calculations and applicable discounts are confirmed in the quotation.



### CUSHION RINGS

Support & display · 8-24 cm · 8  
colours  
**€1-€7**  
HSB\_CR



### LEATHER STICKS

Rubbing & striking · 25 / 30 /  
40 / 50 mm  
**€3-€7**  
HSB\_LS



### DRUM STICKS

Percussion · 23 / 28 / 35 cm · 7  
colours  
**€6-€10**  
HSB\_DS



### BRONZE TINGSHAS

Complementary sound  
· 7.3 / 7.6 / 8.3 cm  
**€19-€25**  
HSB\_TS



### SINGING BOWL CARRYING BAGS

Protection & transport  
· 23 / 33 cm  
**€29-€34**  
HSB\_SBB

## VOLUME DISCOUNTS · MERCHANDISE SUBTOTAL

### ORDER DISCOUNTS

MERCHANDISE SUBTOTAL

**-5%**

FROM €500

**-10%**

FROM €1,000

**-15%**

FROM €2,000

All merchandise line items, including accessories, contribute. Shipping is excluded from the thresholds.

**€200**

### STANDARD MERCHANDISE MINIMUM

Merchandise only · shipping excluded

### DROPSHIPPING EXCEPTION

Orders below €200 can be accepted under a partner agreement defined in advance. Exact weight, shipping and destination charges are confirmed separately.

**READY TO  
START?**



Send target countries & range.

**+977 981 899 0784**